#### NOTES TO THE QUARTERLY REPORT

# PART A - EXPLANATORY NOTES PURSUANT TO THE FINANCIAL REPORTING STANDARDS ("FRS") 134: INTERIM FINANCIAL REPORTING

### A1. Basis Of Preparation

The interim financial statements are unaudited and have been prepared in accordance with IAS 134: Interim Financial Reporting and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The financial statements of the Group are prepared under the historical cost convention and modified to include other bases of valuation as disclosed in other sections under significant accounting policies, and in compliance with Malaysian Financial Reporting Standards ("MFRSs"), International Financial Reporting Standards and the requirements of the Companies Act 1965 in Malaysia.

The interim financial statements should be read in conjunction with the audited financial statements for year ended 31 March 2015 and the accompanying explanatory notes attached to the interim financial report.

### A2. Adoption Of New And Revised Accounting Policies

The Group has not applied in advance the following accounting standards and interpretations (including the consequential amendments, if any) that have been issued by the Malaysian Accounting Standards Board (MASB) but are not yet effective for the current financial year:-

| MFRSs and/or IC Interpretations (Including The Consequential Amendments)   | Effective Date |
|--|----------------|
| MFRS 9 Financial Instruments (IFRS 9 issued by IASB in July 2014)  | 1 January 2018 |
| MFRS 15 Revenue from Contracts with Customers  | 1 January 2018 |
| Amendments to MFRS 10 and MFRS 128 (2011): Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | 1 January 2016 |
| Amendments to MFRS 11: Accounting for Acquisitions of Interests in Joint Operations  | 1 January 2016 |
| Amendments to MFRS 10, MFRS 12 and MFRS 128 (2011): Investment Entities – Applying the Consolidation Exception                   | 1 January 2016 |
| Amendments to MFRS 101: Presentation of Financial Statements – Disclosure Initiative   | 1 January 2016 |
| Amendments to MFRS 116 and MFRS 138: Clarification of Acceptable Methods of Depreciation and Amortisation                        | 1 January 2016 |
| Amendments to MFRS 116 and MFRS 141: Agriculture – Bearer Plants   | 1 January 2016 |
| Amendments to MFRS 127 (2011): Equity Method in Separate Financial Statements  | 1 January 2016 |
| Annual Improvements to MFRSs 2012 – 2014 Cycle   | 1 January 2016 |

### A1. Adoption Of New And Revised Accounting Policies

The adoption of the above accounting standards and/or interpretations (including the consequential amendments, if any) is expected to have no material impact on the financial statements of the Group upon their initial application except as follows:-

(a) MFRS 9 (IFRS 9 issued by IASB in July 2014) replaces the existing guidance in MFRS 139 and introduces a revised guidance on the classification and measurement of financial instruments, including a single forward-looking 'expected loss' impairment model for calculating impairment on financial assets, and a new approach to hedge accounting. Under this MFRS 9, the classification of financial assets is driven by cash flow characteristics and the business model in which a financial asset is held. The adoption of MFRS 9 will result in a change in accounting policy. The Group is currently assessing the financial impact of adopting MFRS 9.

# A3. Auditors' Report On Preceding Annual Financial Statements

The auditors' report on the preceding audited financial statements of the Company and its subsidiaries for the financial year ended 31 March 2015 were not subject to any qualification.

### A4. Seasonal Or Cyclical Factors

For the financial quarter under review, there were no major seasonal nor cyclical factors affecting the Group's business operation other than the annual moon cake production.

#### A5. Unusual items due to their nature, size and incidence

There were no unusual items affecting the assets, liabilities, equity, net income or cash flow of the Group in the current financial quarter under review.

#### A6. Changes In Estimates

There were no changes in estimates of amounts reported in prior financial years that have had a material effect in the current financial quarter under review.

#### A7. Changes In Debt and Equity Securities

There were no issuance, repurchases and repayments of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial quarter under review.

#### A8. Dividend Paid

A tax exempt interim dividend of 0.3 sen per ordinary share of RM0.20 amounting to approximately RM723,000 was paid on 23 December 2015.

# A9. Segmental Information

The Group is organized into the following operating segments:-

- a) Restaurant
- b) Manufacturing and wholesale of baked products ("Manufacturing")
- c) Others i.e. investment holdings and central purchasing of high value stocks such as shellfish, shark's fin, dried seafood, meat and other consumables.

# Segmental Reporting

|   | Restaurant |          | Manufacturing Others | Eliminations | Consolidated |                  |
|---|------------|----------|----------------------|--------------|--------------|------------------|
|   | Malaysia   | Foreign* |                      |              |              |                  |
|   | RM' 000    | RM' 000  | RM' 000              | RM' 000      | RM' 000      | RM' 000          |
| 3 months period ended<br>31 December 2015 |            |          |                      |              |              |                  |
| Revenue from                              |            |          |                      |              |              |                  |
| External customers                        | 11,230     | 1,014    | (28)                 | -            | -            | 12,216           |
| Inter-segment revenue                     | 68         | -        | 13                   | -            | (81)         | -                |
| Total revenue                             | 11,298     | 1,014    | (15)                 | -            | (81)         | 12,216           |
| Profit/(loss) before taxation Income tax  | (279)      | (145)    | (827)                | 584          | (457)        | (1,124)<br>(122) |
| Loss after taxation                       |            |          |                      |              |              | (1,246)          |
| Other comprehensive expenses              |            |          |                      |              |              | (5)              |
| Total comprehensive expenses              |            |          |                      |              |              | (1,251)          |
| 9 months ended 31 December<br>2015        |            |          |                      |              |              |                  |
| Revenue from External customers           | 30,778     | 3,256    | 8,997                | -            | -            | 43,031           |
| Inter-segment revenue                     | 123        | -        | 6,037                | 7            | (6,167)      | -                |
| Total revenue                             | 30,901     | 3,256    | 15,034               | 7            | (6,167)      | 43,031           |
| Profit/(loss) before taxation             | (2,220)    | (349)    | 1,488                | 200          | (457)        | (1,338)<br>(240) |
| Loss after taxation                       |            |          |                      |              |              | (1,578)          |
| Other comprehensive expenses              |            |          |                      |              |              | (117)            |
| Total comprehensive expenses              |            |          |                      |              |              | (1,695)          |
| Segmented assets                          | 37,168     | 1,729    | 13,302               | 3,161        | -            | 55,360           |
| Unallocated assets                        |            |          |                      |              |              | (950)<br>54,410  |
|   |            |          |                      |              |              | 01,110           |
|   |            |          |                      |              |              |                  |

<sup>\*</sup>Note: Comprises Ipoh Group Limited (Hong Kong) and Taiwan Haewaytian Limited (Taiwan)

### A10. Valuation Of Property, Plant and Equipment

There was no valuation exercise performed on the property, plant and equipment during the current financial quarter under review.

# A11. Operating Lease Commitments

Non-cancellable lease commitments of the Group as at 31 December 2015 is as follows:-

| Current                                  | RM'000 |
|--|--------|
| Current: - within one year               | 3,452  |
| Non-current: - between one and two years | 1.914  |
| - between two and five years             | 258    |
| Total                                    | 5,624  |

#### A12. Material Events Subsequent To The End Of The Current Financial Quarter

There were no material events subsequent to the end of the current financial quarter.

### A13. Changes In Composition Of The Group

There were no changes in the composition of the Group during the financial quarter under review.

#### A14. Contingent Liabilities Or Contingent Assets

Contingent liabilities of the Group comprise the following:

|  | As at<br>31.12.2015<br>RM'000 | Audited<br>31.03.2015<br>RM'000 |
|--|-------------------------------|---------------------------------|
| Corporate guarantees given by the Company to financial |                               |                                 |
| institutions for facilities granted to subsidiaries    |                               |                                 |
| - Total facilities granted                             | 6,743                         | 6,743                           |
| - Current Exposure                                     | 1,668                         | 1,999                           |

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### A15. Significant Related Party Transactions

The Group had entered into the following transactions during the current financial quarter with related parties in which certain directors of the Company have substantial financial interest:-

| Transactions                                  | Current financial<br>quarter ended | Current financial year to-date |
|---|------------------------------------|--------------------------------|
| Transactions                                  | 31.12.2015                         | 31.12.2015                     |
|   | RM'000                             | RM'000                         |
| Rental paid to a Director                     | 43                                 | 129                            |
| Rental paid to related parties <sup>(1)</sup> | 278                                | 835                            |

#### Note:

All the above transactions were carried out on the terms and conditions not materially different from those obtainable in transactions with non-related parties and in the ordinary course of business of the Company.

### A16. Capital Commitments

There is no outstanding commitments in respect of capital expenditure at the end of the reporting period not provided for in the interim financial statements.

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<sup>(1)</sup> These parties are related to directors who are also substantial shareholders of Oversea Enterprise Berhad.

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE ACE MARKET LISTING REQUIREMENTS OF BURSA SECURITIES

#### **B1.** Review Of Performance

|                          | Individual Quarter |            | Cumulative |            |
|--------------------------|--------------------|------------|------------|------------|
|                          | 3 Months ended     |            | Period e   | nded       |
|                          | 31.12.2015         | 31.12.2014 | 31.12.2015 | 31.12.2014 |
| RM'000                   | Unaudited          | Unaudited  | Unaudited  | Unaudited  |
| Revenue                  |                    |            |            |            |
| Restaurant               | 12,243             | 12,183     | 34,034     | 35,040     |
| Manufacturing            | (27)               | (209)      | 8,998      | 10,081     |
| Others                   | -                  | (1)        | -          | 9          |
| Total                    | 12,216             | 11,973     | 43,032     | 45,130     |
| Profit/(Loss) before tax |                    |            |            |            |
| Restaurant               | (424)              | (104)      | (2,569)    | (910)      |
| Manufacturing            | (828)              | (877)      | 1,487      | 1,761      |
| Others                   | 128                | (213)      | (256)      | (404)      |
| Total                    | (1,124)            | (1,194)    | (1,338)    | 447        |

#### 3-month period (31.12.2015 vs. 31.12.2014)

The Group recorded revenue of RM12.2 million for the quarter ended 31 December 2015, representing an increase of 2.0% as compared to RM12.0 million in the quarter ended 31 December 2014.

The Loss before tax (LBT) for the quarter ended 31 December 2015 was RM1.1 million, representing a decrease of 5.8% from LBT of RM1.2 million in the quarter ended 31 December 2014.

The main reason for the decrease in losses of RM69 thousand were mainly due to increase in revenue by RM243 thousand.

#### Restaurant segment

The Group's restaurant segment recorded LBT of RM0.4 million for the quarter ended 31 December 2015, representing an additional losses of RM0.3 million compared to RM0.1 million in the quarter ended 31 December 2014. The higher losses was mainly due to waiver of debts in the other income amount to RM0.3 million recorded in the quarter ended 31 December 2014, which is non-recurring.

#### Manufacturing segment

Manufacturing division recorded LBT of RM0.8 million for the quarter ended 31 December 2015, represents a decrease of losses of RM49 thousand as compared to LBT RM0.9 million in the quarter ended 31 December 2014. The decrease in losses was mainly due to reduction in goods returns after season and expenses for factory upkeep.

### B2. Comparison To The Results Of The Previous Quarter

|                          | 3 months ended |            |  |
|--------------------------|----------------|------------|--|
|                          | 31.12.2015     | 30.09.2015 |  |
| RM'000                   | Unaudited      | Unaudited  |  |
| Revenue                  |                |            |  |
| Restaurant               | 12,243         | 10,912     |  |
| Manufacturing            | (27)           | 8,173      |  |
| Others                   | -              | -          |  |
| Total                    | 12,216         | 19,085     |  |
| (Loss)/Profit before tax |                |            |  |
| Restaurant               | (424)          | (852)      |  |
| Manufacturing            | (828)          | 2,839      |  |
| Others                   | 128            | (285)      |  |
| Total                    | (1,124)        | 1,702      |  |

# 3-month period (31.12.2015 vs. 30.09.2015)

The Group recorded revenue of RM12.2 million for the quarter ended 31 December 2015, representing a decrease of 36.0% as compared to RM19.1 million in the previous quarter ended 30 September 2015. The mooncake manufacturing operations contributed to the higher revenue in the previous quarter.

The Group recorded LBT of RM1.1 million for the quarter ended 31 December 2015, from profit before tax (PBT) of RM1.7 million in the previous quarter ended 30 September 2015 due to its cyclical nature of the industry.

### Restaurant segment

The Group's restaurant segment recorded LBT of RM0.4 million for the 3-month ended 31 December 2015 as compared to LBT of RM0.9 million in the preceding quarter ended 30 September 2015. This decrease in losses is mainly due to higher sales during the guarter under review.

#### Manufacturing segment

The Group's manufacturing segment recorded LBT of RM0.8 million for the 3-month ended 31 December 2015 as compared to PBT of RM2.8 million in the preceding quarter ended 30 September 2015. This decrease in bottom line is mainly due to its cyclical nature of the industry.

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### **B3.** Prospects

### Restaurant Operations and Manufacturing

We are currently actively pursuing additional opportunities of the manufacturing of non-seasonal product to increase our plant utilisation. Due to the ever changing landscape of the consumer tastes and trends in tandem with their lifestyles, it is crucial to evolve and provide more relevant innovative product solutions in order to grow the business. In line with this, new product innovations and launches had been executed during the pre - Chinese New Year season on delicacies from our speciality dim sum outlet such as pork free steamed buns, radish cakes etc.

#### **Prospects**

OEB expects the challenging economic conditions to continue in 2016, and as such, have adopted a cautious approach for the short term. Moving forward, consumer sentiment will continue to be impacted post – Goods and Services Tax (GST) implementation and market conditions will remain tough. In 2016, commodity prices are expected to increase, and prices of raw materials are foreseen to be impacted by the weakening ringgit. The Company will need to be flexible and responsive to change by focusing on internal improvements to maintain prudent cost management and improve efficiency and productivity. The Company remains positive on the middle to long term prospects of the Malaysian market given the strong fundamentals of the country.

#### **B4.** Profit Forecast And Profit Estimate

The Group has not issued any profit forecast or profit estimate for the current financial quarter under review or in any public documents.

#### **B5.** Taxation

|                                | Current financial<br>quarter ended<br>31.12.2015<br>RM'000 | Current financial<br>year to-date<br>31.12.2015<br>RM'000 |
|--------------------------------|--|---|
| Income tax:-<br>Current period | (122)  | (240)   |

During the current quarter, the Group had changed the basis of its tax computation from accounting profit to chargeable income. As such, the Group had taken into the account the unabsorbed losses, capital allowances and unutilized reinvestment allowances, which will largely affect its provisional amount.

# **B6.** Notes To The Statement of Comprehensive Income

Loss before taxation is arrived at after charging/(crediting):-

|  | Current financial<br>quarter ended | Current financial year to-date |
|--|------------------------------------|--------------------------------|
|  | 31.12.2015                         | 31.12.2015                     |
|  | RM'000                             | RM'000                         |
| Interest income                          | (94)                               | (391)                          |
| Other income including investment income | (964)                              | (2,172)                        |
| Interest expenses                        | 17                                 | 56                             |
| Depreciation and amortization            | 659                                | 1,973                          |
| Provision for doubtful debt              | -                                  | 13                             |
| Gain on disposal of quoted investment    | (23)                               | (23)                           |
| Property, Plant & Equipment Written Off  | 9                                  | 9                              |

Other than the items mentioned above which have been included in the statement of comprehensive income, there were no provision for and/or write off of inventories, gain or loss on derivatives, unquoted investments and/or properties, impairment of assets and any other exceptional items for the current quarter and financial period ended 31 December 2015.

#### B7. Status Of Corporate Proposals Announced But Not Yet Completed

Other than as disclosed below, there were no corporate proposals announced but not yet completed by the Group as at the latest practicable date of 19 February 2016.

On 17 April 2015, RHB Investment Bank Berhad had on behalf of the Board of Directors of Oversea announced that the Equity Compliance Unit of Securities Commission Malaysia had, vide its letter dated 16 April 2015, approved our application on the following:-

- (i) the Proposed Special Bumiputera Issue; and
- (ii) extension of time of twelve (12) months of up to 31 March 2016 for the Company to comply with the equity condition imposed pursuant to the Company's listing on the ACE Market of Bursa Malaysia Securities Berhad.

Ministry of International Trade and Industry ('MITI') had, vide its letter dated 13 August 2015 agreed to take note and without objection, of the Proposed Special Bumiputera Issue, upon the following:-

- (i) 35,000,000 Special Issue Shares are subject to MITI approving its allocation to the Bumiputera investors; and
- (ii) there are currently 12,180,000 Oversea Shares held by MITI recognized Bumiputera Investors. Upon the allocation of the 35,000,000 Special Issue Shares, Oversea will be in compliance with the Bumiputera Equity Condition.

The Group had obtained approval for the proposal from its shareholders via an Extraordinary General Meeting on 24 August 2015.

Representative from RHB Investment Bank have meet up representative from MITI on 29 September 2015 and MITI confirmed that the allocation process to Bumiputera investors shall proceed in the first quarter of 2016.

# **B8.** Group Borrowings And Debts Securities

The Group's borrowings and debts securities as at 31 December 2015 are as follows:

|                                      | Short Term<br>(Secured)<br>RM'000 | Long Term<br>(Secured)<br>RM'000 |
|--------------------------------------|-----------------------------------|----------------------------------|
| Hire Purchase Creditors<br>Term Ioan | 11<br>100                         | -<br>1,146                       |
| Total                                | 111                               | 1,146                            |

# **B9.** Material Litigation

There was no material litigation (including status of any pending material litigation) as at the latest practicable date of 19 February 2016.

#### B10. Dividends

The directors do not recommend any interim dividend for the quarter under review.

#### **B11.** Losses Per Share

|   | Individual Quarter   |                      | Cumulat                          | Cumulative Quarter                              |  |
|---|--|----------------------|----------------------------------|---|--|
|   | Preceding Current Year Quarter Corresponding Ended Quarter Ended |                      | Current<br>Year to<br>Date Ended | Preceding Year<br>Corresponding<br>Period Ended |  |
|   | 31.12.2015<br>RM'000   | 31.12.2014<br>RM'000 | 31.12.2015<br>RM'000             | 31.12.2014<br>RM'000                            |  |
| BASIC LOSSES PER SHARE                                      | KW 000   | KW 000               | 1111 000                         | Killi 000                                       |  |
| Losses for the period attributable to owners of the company | (1,246)  | (1,503)              | (1,578)                          | (139)   |  |
| Weighted average number of ordinary shares in issue ('000)  | 240,953  | 241,470              | 240,953                          | 243,818   |  |
| Basic losses per share (sen)                                | (0.52)   | (0.62)               | (0.65)                           | (0.06)  |  |

# B12. Realised and unrealised retained earnings

The retained profit may be analysed as follows:

|  | As at the end of<br>current quarter<br>31.12.2015<br>RM'000 | Audited<br>31.03.2015<br>RM'000 |
|--|---|---------------------------------|
| Realised<br>Unrealised   | 26,031<br>913   | 30,379<br>757                   |
| Total share of losses of a jointly controlled entity: - Realised | 26,944  | 31,136<br>(676)                 |
| Total share of losses of an associate: - Realised                | (148)   | (58)                            |
| Less: Consolidation adjustments                                  | 26,796<br>(29,683)  | 30,402<br>(30,471)              |
|  | (2,887)   | (69)                            |

By Order of the Board

Ng Bee Lian Company Secretary Date: 19 February 2016